FLOOR PLANS & PRICING GUIDE 2018

Independent Living | Apartments

Corridor



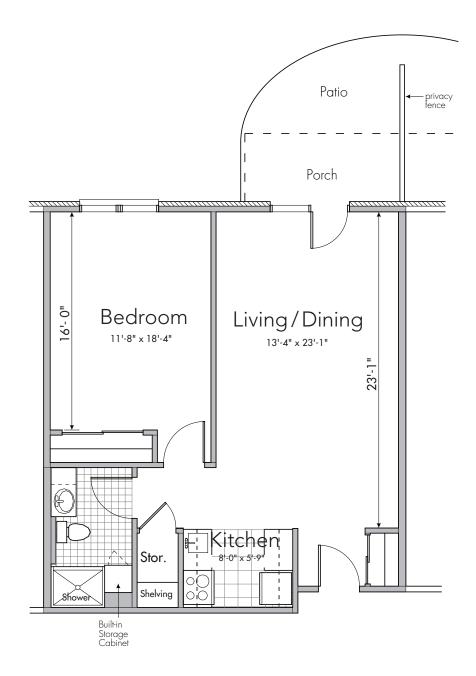
One Bedroom Apartment

These apartments are conveniently located near the Donna Y. Carruthers Manor House and The Coach House. In our spacious apartments your monthly rate includes all utilities.

- Bright & cheerful main living area
- Spacious bedroom featuring large walk-in closet
- Covered walk-out patio
- Living areas designed with accessibility in mind

Total Square Footage — 675 sq. ft.





One Bedroom Apartment

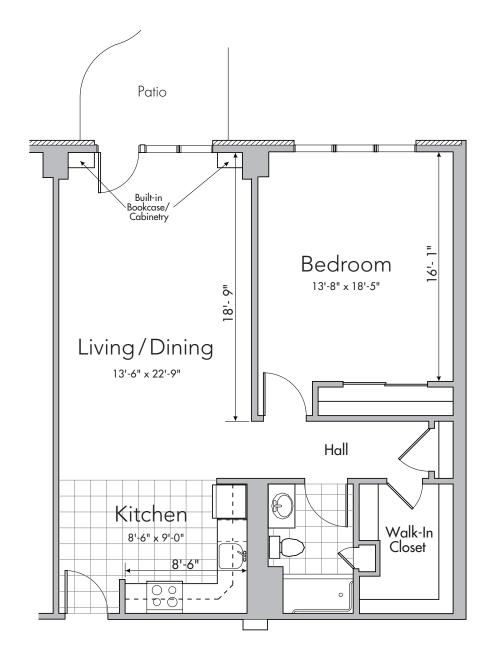
Conveniently located near Elements at the Bever, nestled down a private corridor. In our spacious apartments, your monthly rate includes all utilities, cable, telephone charges.

- Large bedroom & bath
- Bright and spacious main living area
- Semi-private walk-out patio
- Living areas designed with accessibility in mind

* Representation of a typical One Bedroom Apartment. Floor plans may vary based on available units.

Total Square Footage — 770 sq. ft.





Deluxe One Bedroom Apartment

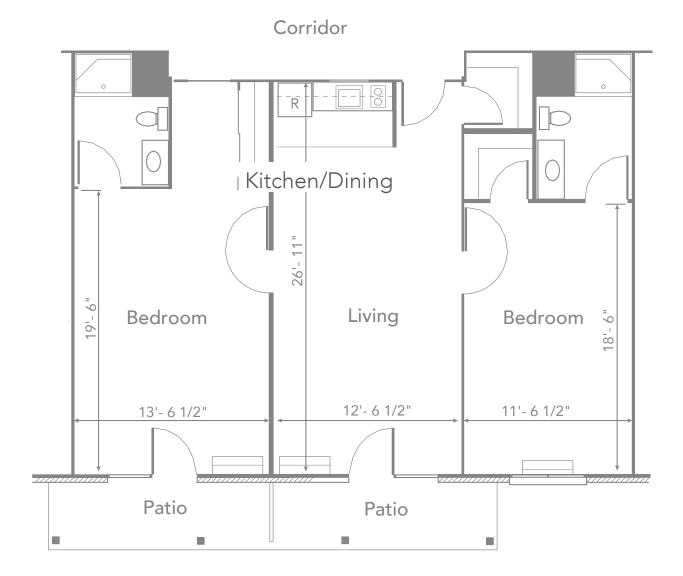
Conveniently located near Elements at the Bever, nestled down a private corridor. In our spacious apartments, your monthly rate includes all utilities, cable, and telephone charges.

- Chefs kitchen featuring plenty of counter space
- Large master bedroom
- Oversized walk-in closet
- Spacious living area featuring built in shelving
- Walk-out patio

Total Square Footage — 965 sq. ft.



^{*} Representation of a typical Deluxe One Bedroom Apartment. Floor plans may vary based on available units.



Two Bedroom Apartment

These apartments are conveniently located near the Donna Y. Carruthers Manor House and The Coach House. In our spacious apartments your monthly rate includes all utilities.

- Patio access from master bedroom.
- The second bedroom makes for a cozy den or hobby room
- Two full bathrooms offer plenty of privacy for yourself and your guests
- Living areas designed with accessibility in mind

* Representation of a typical Independent Living 2 Bedroom Apartment. Floor plans may vary based on available units. Total Square Footage — 1,070 sq. ft.



INDEPENDENT LIVING APARTMENTS PRICE GUIDE

MONTHLY RATE PLANS

YOUR HOME	LOCATION	RESIDENCY FEE RANGE	DECLINING BALANCE	LEVEL BALANCE
Studio	Berkeley Square	\$25,000	\$1,189	\$1,489
Studio	Westover	\$25,000	\$1,595	\$1,887
1 Bedroom, 1 Bath	Berkeley Square	\$45,000	\$1,552	\$2,093
1 Bedroom, 1 Bath	Westover	\$50,000 - \$55,000	\$1,727 - \$1,838	\$2,310 - \$2,480
1 Bedroom, 1 Bath Lakeview	Berkeley Square	\$50,000	\$1,552	\$2,153
1 Bedroom, 1 Bath Deluxe Kitchen	Berkeley Square	\$55,000	\$1,601	\$2,262
2 Bedroom, 2 Bath	Berkeley Square	\$70,000 - \$75,000	\$1,659 - \$1,709	\$2,501 - \$2,610
2 Bedroom, 2 Bath	Westover	\$75,000	\$1,990	\$2,865

Declining Balance: 70% of Residency Fee is refundable and declines at 20% per year over 5 years Level Balance: 70% of Residency Fee does not decline

INDEPENDENT LIVING APARTMENTS PRICING OPTIONS

Berkeley Square and Westover are now offering two financial alternatives to make it easier to move now versus later. Choose the plan that is right for you and your financial situation. The Residency Fee is the same for each plan- the difference is in the refundable balance that is returned to you or your estate.

DECLINING BALANCE PLAN enjoy a low monthly rate	LEVEL BALANCE PLAN Pay a higher monthly rate while preserving your assets
Non-refundable portion (30%) of the Residency Fee is paid and earned at the time of contract signing	Non-refundable portion (30%) of the Residency Fee is paid and earned at the time of contract signing
Refundable portion (70%) of the Residency Fee declines at 20% per year over 5 years	Refundable portion (70%) of the Residency Fee remains level for length of contract

^{*}An extra-person charge of \$500 will be added to the Monthly Rate, if applicable.

COST COMPARISON WORKSHEET for an Independent Living Apartment

This worksheet will allow you to evaluate some of the current and future expenses of living in your own home, compared with the expenses of living in our neighborhood. Many residents are surprised how much they save when moving to Berkeley Square or Westover.

	Enter your current	Berkeley Square Apartment	Westover Apartment
HOUSING —		INCLUDED	INCLUDED
Real estate property taxes		INCLUDED	INCLUDED INCLUDED
Property & Casualty Insurance		INCLUDED	INCLUDED
Utilities:		INICILIDED	INCLUDED
Water/Electric		INCLUDED	INCLUDED
Telephone & Long Distance Charges		INCLUDED	INCLUDED
Cable		INCLUDED	INCLUDED
HOME MAINTENANCE			
Interior & exterior maintenance		INCLUDED	INCLUDED
Major repairs & replacements		INCLUDED	INCLUDED
Appliance repairs & replacements		INCLUDED	INCLUDED
Trash & recycling collection		INCLUDED	INCLUDED
Lawn care & snow removal		INCLUDED	INCLUDED
Housekeeping services		INCLUDED	INCLUDED
Laundry services			INCLUDED
Integrated emergency, fire and security system		INCLUDED	INCLUDED
TRANSPORTATION —			
Car (gas, repairs, insurance, etc.)		AVAILABLE	AVAILABLE
ENTERTAINMENT & RECREATION ———			
Bever Wellness membership			INCLUDED
Elements Wellness membership		INCLUDED	
Coach House membership		INCLUDED	INCLUDED
Full calendar of social events			
and activities		INCLUDED	INCLUDED
TOTAL		\$1,552	\$1,727